

Armando *Rodriguez*



U.S. VETERAN • ENTREPRENEUR • TAMPA BAY, FLORIDA

T (903) 668-9508 E MandoHealth@gmail.com in *[LinkedIn profile]*

Profile

Faith-driven entrepreneur and U.S. veteran with a servant-leadership approach shaped by military service. Founded and built an independent advisory practice — licensed in 31 states — from the ground up, on a simple conviction: people deserve someone in their corner who tells the truth and keeps his word. Known for straight answers, disciplined follow-through, and doing what I said I would do, every time.

Professional Experience

Founder & Owner

[Year] — Present

ADVANCED HEALTH, INDEPENDENT ADVISORY • TAMPA BAY, FL

- Founded and operate an independent advisory practice serving individuals, families, and small businesses; built from zero with no team or book of business behind me.
- Earned and maintain professional licensure and appointments across 31 U.S. states.
- Advise clients through significant coverage decisions with clear comparisons and plain-language recommendations.
- Own the complete client relationship — from first conversation through enrollment, advocacy, and annual reviews.
- Run every side of the company solo: operations, compliance, growth, and service.

United States Armed Forces

[Years of Service]

[BRANCH • RANK • ROLE]

- Served with a standard of discipline, accountability, and mission-first teamwork that continues to define my work.
- *[Duty stations, responsibilities, and accomplishments to be added from résumé.]*

Education

[Degree or Program of Study]

[INSTITUTION NAME] · [YEARS]

Certifications

Licensed Insurance Producer

ACTIVE IN 31 U.S. STATES

[Certification Name]

[ISSUING ORGANIZATION · DATE]

Licensure

Licensed in 31 states: AL · AR · CO · DE · FL · GA · IL · IA · IN · KS · KY · LA · MD · MI · MO · MS · MT · NE · NC · NV · OH · OK · SC · SD · TN · TX · UT · VA · WI · WV · WY

Skills

BUSINESS & ENTREPRENEURSHIP

Building from zero · operations · multi-state compliance · growth · brand building

PEOPLE & COMMUNICATION

Active listening · plain-language communication · earning trust · long-term relationships · referral networks

LEADERSHIP & CHARACTER

Servant leadership · discipline & accountability · composure under pressure · mentoring · decision-making

ADVISORY & ANALYSIS

Needs analysis · clear recommendations · client advocacy · option comparison · client education

Leadership & Community

U.S. Military Service

Proud veteran — service before self, in uniform and out.

[Church / Ministry / Volunteer Role]

[ORGANIZATION · YEARS]

Achievements

Built a company from the ground up

Grew an independent practice from a one-man start-up into one trusted by families in 31 states.

[Award or Recognition]

[ISSUER · YEAR]